

AT&T Partner Exchange®

AT&T Partner Exchange® is an industry-leading reseller program where you own the customer relationship. Designed to meet the needs of today's solution providers, we provide tools and sales enablement resources to help you succeed. Grow recurring revenue through open selling and build end-to-end solutions by integrating AT&T wireline, mobility, hosting and security services for your customers.

Why AT&T Partner Exchange?

As a premier global communications company, AT&T is at the forefront of technological advancement and innovation. Through our program, you gain access and alignment to the 140-year legacy AT&T has of delivering highly reliable solutions that connect, protect and mobilize customers. Businesses know AT&T is dedicated to helping them stay agile with products and services built for the future.

With AT&T Partner Exchange you can:

- Join a channel-leading program with over 80 awards
- Own the end-to-end customer relationship
- Build customized co-branded solutions
- Gain support with sales enablement tools and resources
- Fortify your business with development funds
- Accelerate business growth by building recurring revenues
- Deliver the future with network, mobility, hosting and security services

Join the IoT conversation

Connecting and mobilizing people, processes and things, AT&T is a leader in the Internet of Things (IoT). We've created an [IoT Readiness Assessment](#) to help you integrate IoT into your offerings. Click to [start your IoT journey](#).

Let's connect visit partnerexchange.att.com

