

Drive customer success with Dell Technologies + Intel

Help customers modernize, secure, and simplify their PC environments. Dell Pro devices, powered by the Intel vPro® platform, deliver comprehensive solutions that meet today's demands for performance, security, and manageability, creating significant growth opportunities for your business.

Dell Pro

Whether your customer is replacing aging hardware, standardizing on a new platform, or planning a full fleet refresh, the Dell Pro portfolio gives you purpose-built PCs for every business need.

- **Dell Pro:** Thinner, lighter and more powerful designs¹, these professional grade AI PCs offer robust security, and simplified manageability.
- **Dell Pro Precision:** The #1 workstation brand². Max performance, mission-critical reliability, and innovation for demanding professionals.
- **Dell Pro Essential:** Empower cost-conscious customers with business-ready devices offering office productivity, mobility and essential security features.
- **Dell Education:** Durable and affordable devices for education, with cloud-native security and long battery life.
- **Dell Rugged:** Powerful field productivity. Built for the world's harshest environments with a robust accessory ecosystem.



Displays & Client Accessories: Sell the desk and boost revenue
Attaching accessories to your sales delivers value, builds trust, and increases revenue.

- 🕒 **Maximize productivity:** Leading eye comfort monitors, advanced collaboration features, and up to 44% productivity gains.⁴
- ✅ **Ensure compatibility and security:** Refreshing accessories ensures security and full support for hybrid work.
- 🌱 **Sustainable solutions:** Widest portfolio of EPEAT Climate certified monitors, and up to 33% less power consumption with newer monitors.⁵



Dell Pro + Intel vPro®: Performance, security and manageability
Intel vPro® is a business computing foundation that makes PCs professional-grade alongside the latest AI, helping to protect your customers' businesses with the best security and remote management capabilities.

- 🧠 **AI-assist for security** software with Intel® Threat Detection Technology
- 🔒 **Hardware-based firmware authentication** with Intel® Silicon Security Engine
- 🔐 **More Windows security features with Intel vPro®** including root of trust, SMM protections, memory encryption, and OS kernel protection

Modernize the workplace

Help your customers deliver productive, secure, AI-enhanced employee experiences — while you unlock new opportunities for profitable growth across client computing, accessories, and services.

- 👤 **Design for the way your customers work**
89%⁶ of ITDMs agree their PCs must support AI-driven applications. Empower your customers with intelligent, reliable AI PCs and accessories for a future-ready workplace.
- ➡️ **Simplify IT and secure the workplace**
Enhanced security drives PC decisions for 95%⁶ of users. Combine your expertise with our intelligent device management and endpoint security to reduce IT stress and boost cyber resilience.
- ↔️ **Scale workplace success with Services**
95%⁶ agree a trusted technology partner accelerates outcomes. Simplify modernization for customers with customized support and service, driving IT excellence, accelerated productivity, and new levels of business agility.

Ready to capture new opportunities?

Access marketing and sales assets on the Dell Partner Portal today to kickstart your campaigns.

[Get Started](#)

¹ Based on internal analysis, March 2026. CY26 Dell Pro 14 Premium is not included in the weight comparisons. Performance data is in comparison with comparable configurations from previous generation.
² Based on IDC Workstation Tracker report (units), Q4 2025.
³ Source: IDC Worldwide Quarterly PC Monitor Tracker, Q4 2025.
⁴ A commissioned study by Hot Tech Vision and Analysis on behalf of Dell Technologies: Examining The Effect Of External Monitors on Worker Productivity, June 2025.
⁵ Based on internal analysis, July 2025. Power consumption is based on monitor "on-mode". Data comparison is between monitors launched in 2025 and previous generation up to 2020. Excluding Large format and Portable monitors.
⁶ Source: Dell Technologies IT Strategy Pulse, a survey across 750 IT and business decision makers from US, UK, DE, FR and JP, November 2025.